



- What we say
- What's important to us is the same as what's important to them
- Reinforcing our priorities
- Reminding them that we care
- Committing to do what is right and what is needed

# SPEAKING FROM VALUES • Value value

- Values are what's most important to you and what you're passionate about
- Values drive every action and should drive your conversations – whether in person or online



## USING VALUES MESSAGING



- The thoughts you most want the audience to remember
- Lead with your conclusion, followed by supporting facts
  - "Providing a safe and secure school environment for our students and staff is our firm responsibility and our commitment."
    - A) Training for our faculty and staff
    - B) Close monitoring of visitors
    - C) Educating students in sheltering protocols

VALUES AND ENGAGEMENT WITHOUT LIABILITY



- Understanding "No Comment" is no longer viable
- · Understanding the risks with what is said
  - Using FACTUAL information
  - Defamation
  - Admissions
  - · Student Confidentiality

## KEY STEPS IN PREPAREDNESS



#### What's In Your Crisis Plan?

- An assigned a crisis team
- District spokesperson(s)
- But any employee may be the first on the front lines
- List of key contacts and numbers both internal and external
- Anticipated scenarios and sample responses
- Does your building staff know what to do?

Review the plan regularly and update as necessary

# REACHING YOUR STAKEHOLDERS



#### Who do you need to engage at the time of a crisis?

- Students
- Parents
- Administration
- Board
- Legal team
- Public safety and law enforcement officials
- Community / residents
- Others?





- "Privileged" communications
- Identifying:
  - Mandatory legal and policy obligations
  - Legal issues
  - Potential employment and/or student disciplinary issues
  - Policy-based procedures
- Managing records requests

#### SOCIAL MEDIA IN A CRISIS: RULES OF ENGAGEMENT



- · Take stock of what has occurred
- Be prepared to monitor 24/7
- Evaluate the reach and scale of the crisis
- "Listen" to the issues not the rhetoric
- Identify who is influencing the conversation
- · Engage with your stakeholders
- Develop and disseminate a well-balanced, measured, responsive message
- Get back to "regularly scheduled programming" at the right time

# SOCIAL MEDIA AND THE LAW



- "Comments" and First Amendment considerations
- Record retention obligations
- Acceptable Use and Social Media Policies

### MEDIA IN A CRISIS



#### Things that happen, happen in predictable ways

- · Media will:
  - Seek to get close to the action
  - Talk to anyone
  - · Villain, victim, superhero
  - Research past incidents
  - · Seek out third-party experts
  - Seek to establish cause/blame
  - · Identify with the victims
  - Have a short attention span



## INVESTIGATIONS AND THE MEDIA



#### Media inquiries

- Triage of requests
- On-site access
- Choosing a spokesperson

#### Aggressive media

- Transparent does not mean full access
- · Boundaries can be established
- Does your staff know what to do?

LANGUAGE TO KEEP



"I am sorry; I'm not an authorized spokesperson for the DISTRICT. I can put you in touch with someone who is. May I have your name, number and email?"

#### QUESTIONS TO ASK BEFORE RESPONDING



- What happened?
- Anyone hurt or in danger?
- Are there legal implications?
- Law enforcement or safety officials?
- Media inquiries or media onsite?
- · What about social media?
- What do I still need to confirm?

# RESPONDING IN CRISIS



#### As it Happens

- · Notify the district office
- · Notify authorities/ law enforcement as needed
- Begin to formulate your message
- Identify communications needed internal and external
- · Engage additional building security if needed
- Respond be timely, responsive and transparent





- In crisis, perceptions are formed quickly
- Individuals will immediately look for new information to understand what is going on
- There is one chance to shape the perception of your stakeholders and the public

# YOUR LEGAL RESPONSIBILITIES



- Reporting
  - Abuse and neglect
  - Felonies
  - Misconduct
- Managing Liability
- Confidentiality
- Due Process

#### WHEN THE MEDIA IS ONSITE AT YOUR BUILDING



- Be polite, but firm
- · Establish initial boundaries
- Let them know you'll work with them
- Contact the district office for support
- Just because they ask doesn't mean you're obligated
- Maintain a calm, steady demeanor
- Control the environment (especially important for video)

## WHEN RESPONDING TO BAD NEWS



- Don't share more than is appropriate
- Being early to the conversation matters; perceptions are formed quickly
- Individuals will immediately look for new information to understand what is going on
- Responding in real-time on social media is essential

The bottom line: Who will define you?

If you don't, someone else will!

## TIPS FOR MANAGING BAD NEWS



- Strategic decision-making
- Proportional response
  - Does our response match the size of the issue being raised?
- Values-based messaging
- · Use emotion judiciously, if at all
- Consider the effect of responding on key stakeholders
  - Does our response impact credibility?
  - Does our response reassure our stakeholders?

